

Quality is Not Allowed in Agile

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Agile/Lean P2P



A man with a white beard and glasses, wearing a dark blue shirt and a cowboy hat, is sitting outdoors and reading a book. A dog's head is visible in the foreground, looking up at the book. The background is a soft-focus green landscape.

**Quality is
value to
some person
(at some time)**

~ Gerald Weinberg

Quality is subjective.
And it changes with
every change in context.

Observation on Quality in the Tech Industry

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- Almost every company gets “quality” wrong
- If the definition of “quality” is subjective, how many people (opinions) are involved throughout the entire development and delivery process?
 - How many people are in your company?
 - Is every single person aligned with the same definition of quality at the same time?
 - Are you sure? No, really, do you know?
- Companies tend to push something out and convince customers, employees and the greater public afterwards that it is quality.
 - Where is the energy and \$\$\$ spent? Why?

What Does Agile **Say** About Quality? Nothing.
 *It Suggests How to **DO** Quality.*



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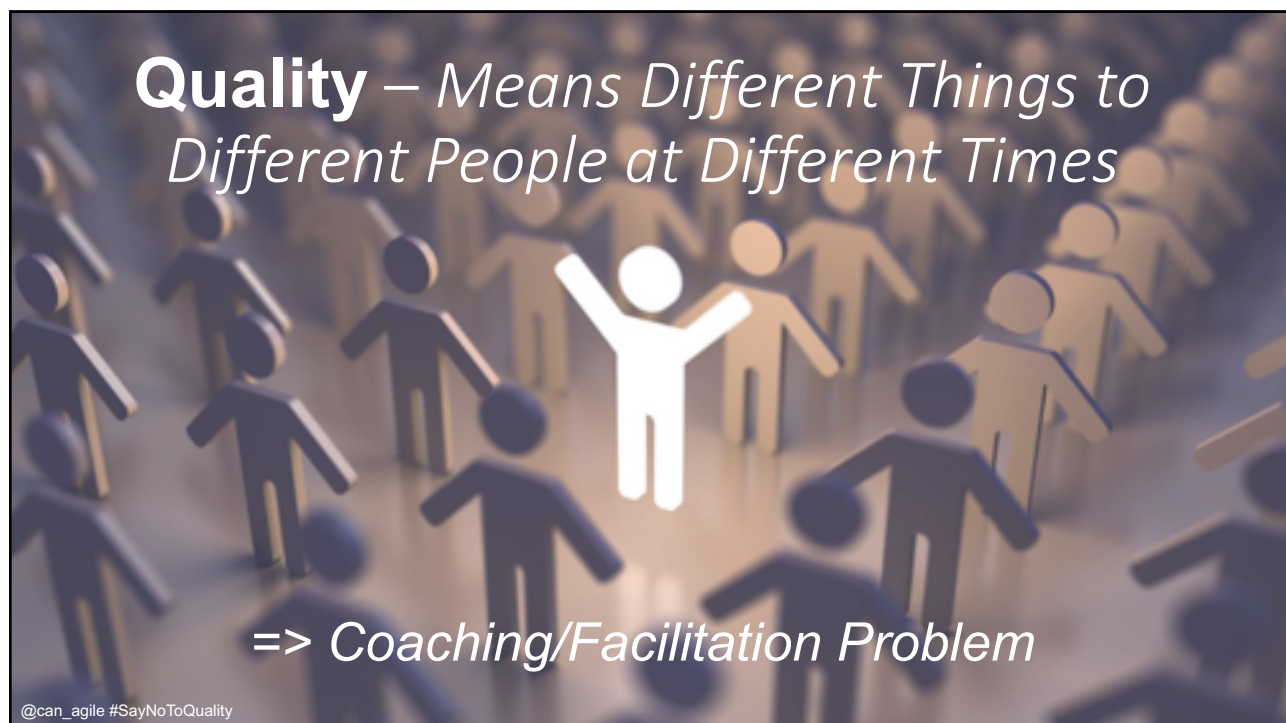
Anti-Patterns

NO. I WON'T TALK ABOUT QUALITY.
I WILL TELL YOU HOW MUCH I HATE IT LATER

"It's obvious. Everyone knows what Quality means."

WE'LL GET QUALITY FEEDBACK LATER - AFTER WE BUILD..
A 2-MINUTE CHAT BEFOREHAND IS EVEN FASTER!

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Quality – *Means Different Things to Different People at Different Times*

=> *Coaching/Facilitation Problem*

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Quality is a Meta Pattern**

- A pattern of patterns connected in a specific context and time
- You unlock (uncover, elicit, clarify..) the meta pattern with a key
 - For example: for Product Quality, use Weinberg's definition as your guide

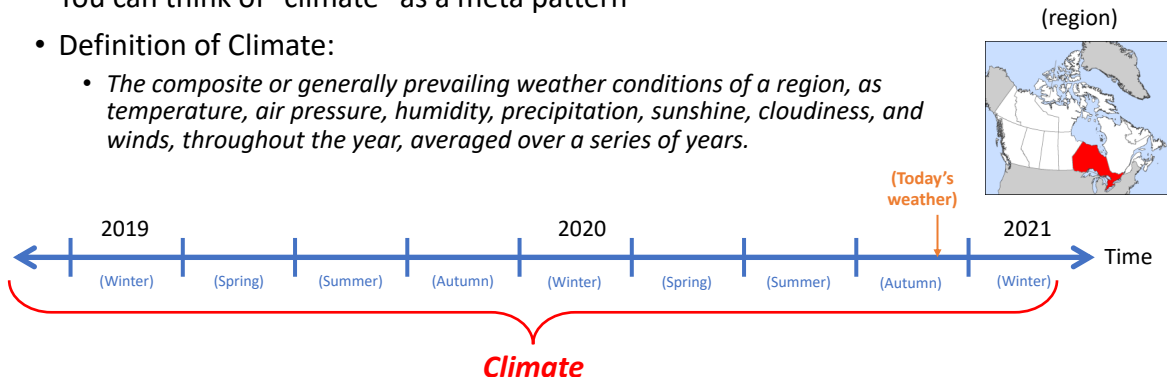
** I have discovered a truly remarkable proof of this theorem which this margin is too small to contain.

~ Pierre de Fermat

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Meta Pattern Example

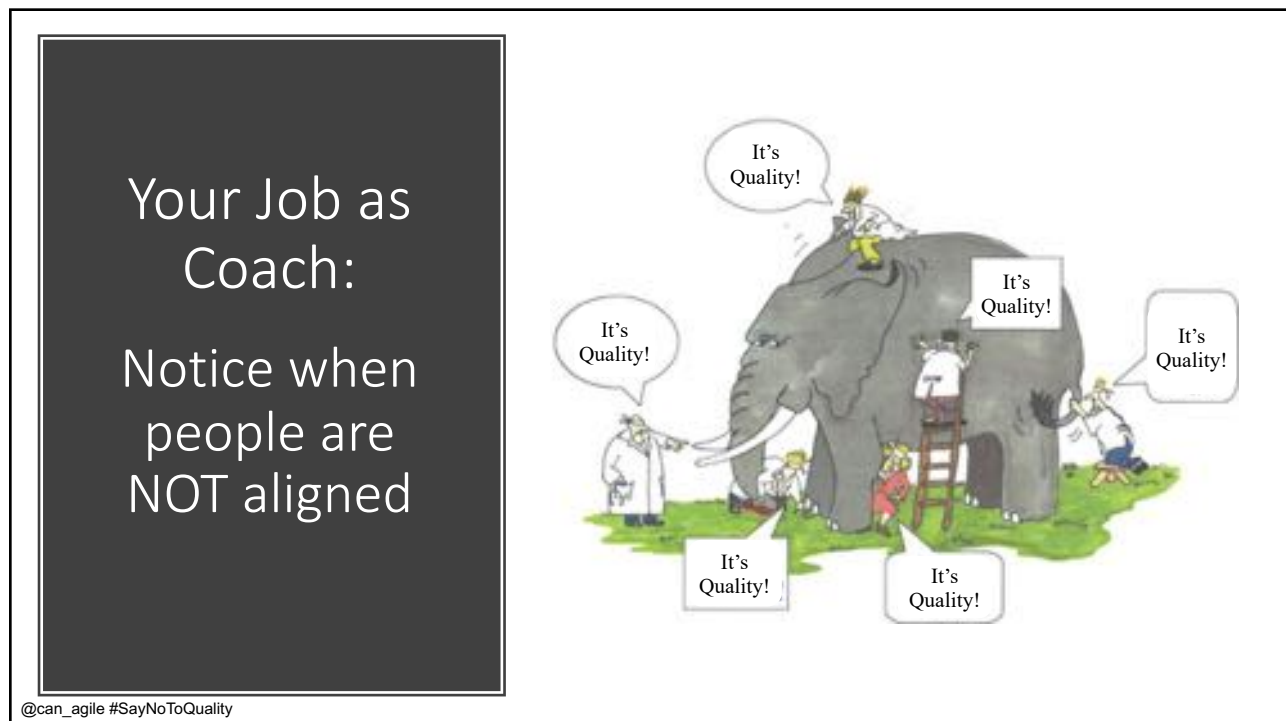
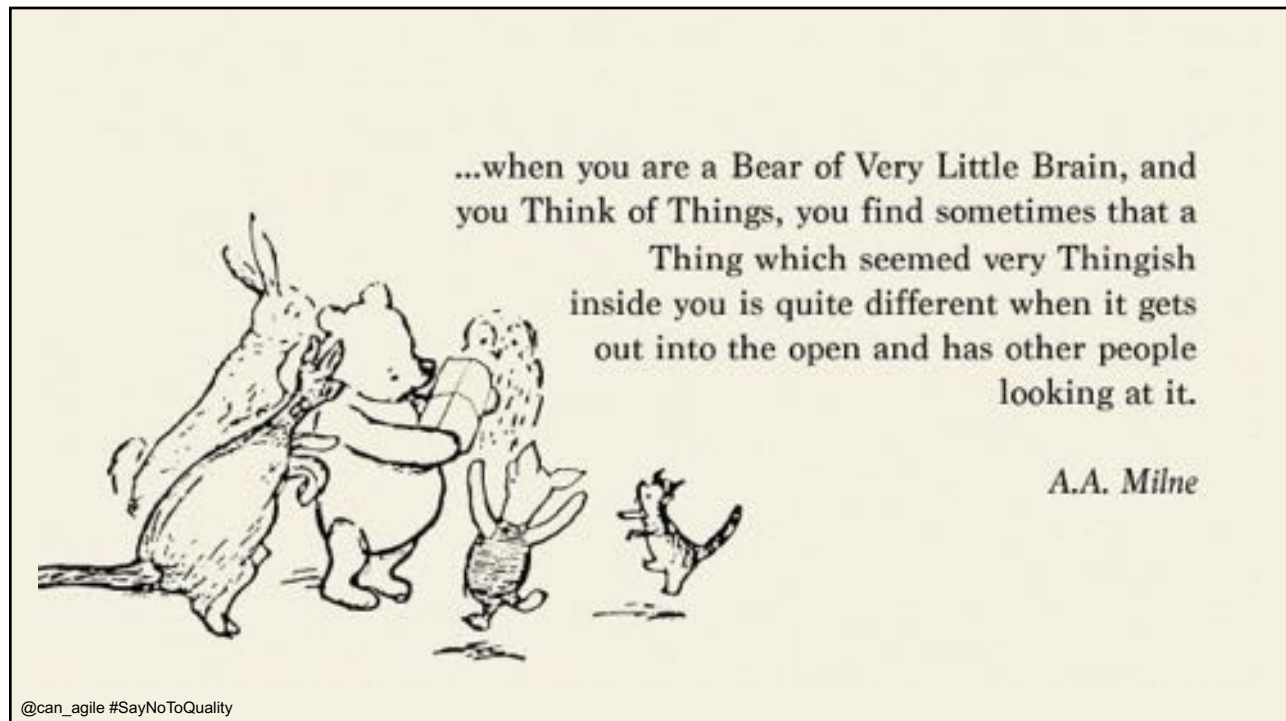
- You can think of “climate” as a meta pattern
- Definition of Climate:
 - *The composite or generally prevailing weather conditions of a region, as temperature, air pressure, humidity, precipitation, sunshine, cloudiness, and winds, throughout the year, averaged over a series of years.*



Climate is NOT: today's weather, temperature, seasons, amount of precipitation, and so on

- It represents the pattern of patterns we see over years
- Like Quality, Climate shifts by region, over time, with more data, ...
- Unlike Quality, Climate **doesn't** change depending upon who's looking at it!

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Coaching Tool: Clean Language



"Clean Language is a way of asking questions and listening to the answers in a way that gets below the surface – finds out what they really mean by what they say."

~ Judy Rees



Our unconscious mind uses and responds to symbols – including language

We unconsciously use metaphors to express our ideas – up to six every minute! (see References)

Unfortunately, symbols and symbolic examples (like metaphors) are open to interpretation

We are often unaware of this when we "communicate"



Ask questions to elicit clarity, like :

When you say X, what kind of X (is that X)?

Is there anything else about X?

What needs to happen for X?

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Coaching for Alignment – example:

- When you hear someone say "Quality" – **STOP** and "clean" it up 5-Why's style:

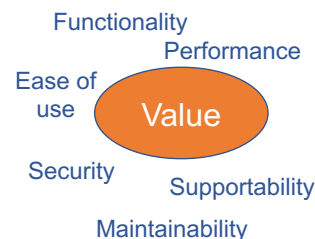


(Coach)

Clean Language:

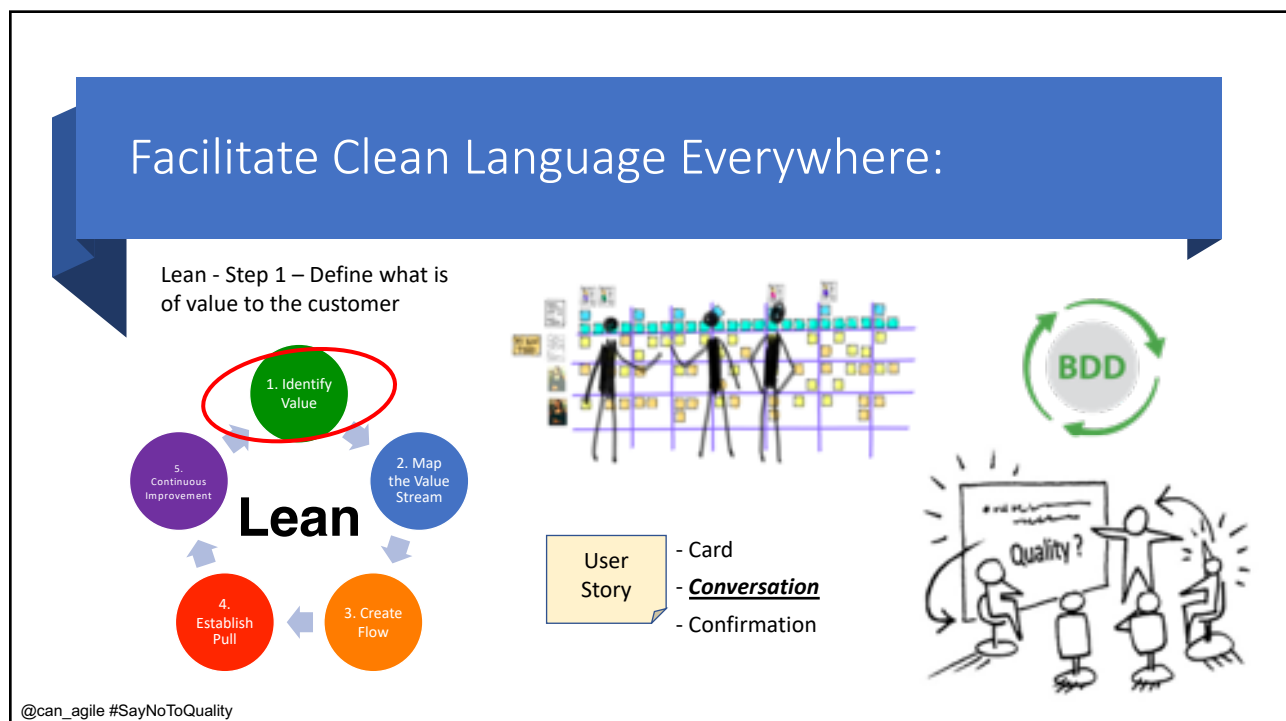
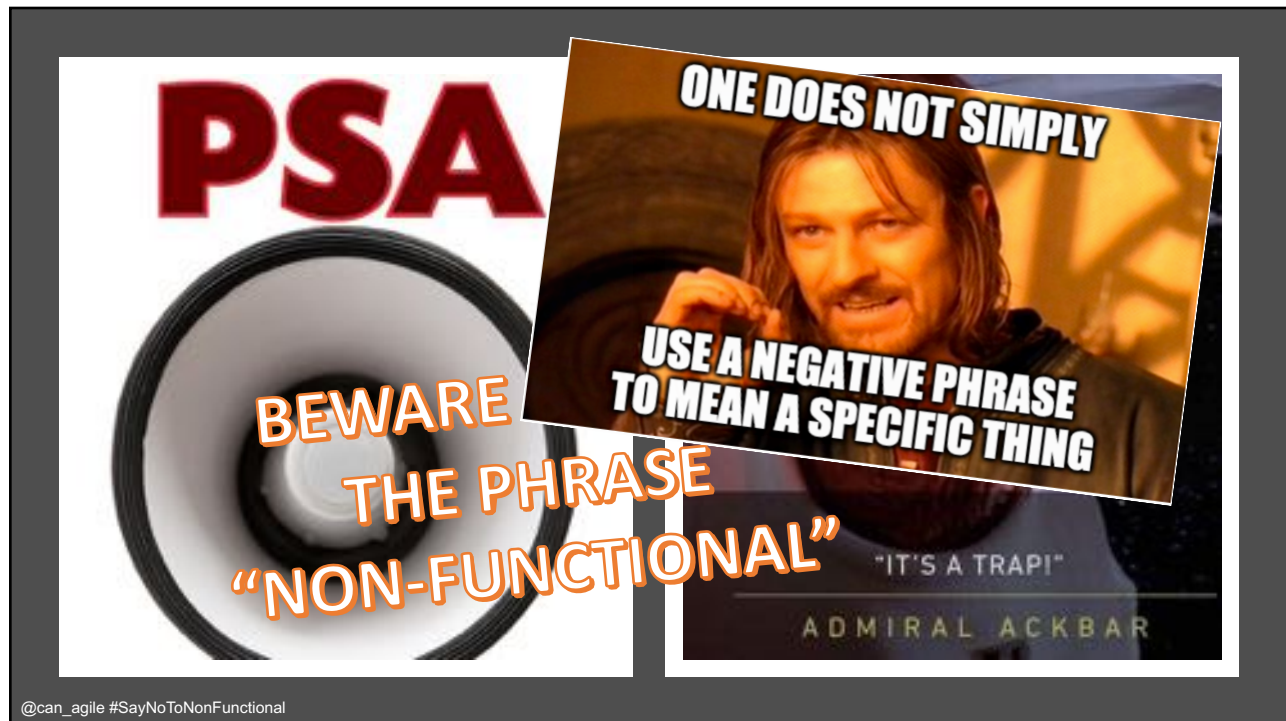
- And ... what kind of X is that X?
- And ... is there anything else about X?

(key*)



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*Key here: Jerry Weinberg's definition





More Coaching Tools Include..

- The goal is to help people clarify what they mean when they say the word “quality”
- Depending upon the context, there are many different tools you might use to help others express their thoughts, including:
 - *Value Stream Mapping/Design*
 - *Data-Driven Design*
 - *Specification By Example*
 - *Story Mapping*
 - *and more...*

KEY IDEA: Every time someone says the word “Quality”
ASSUME that no one is on the same page.

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Aside: Quality vs Testing

- Quality is about relationships and understanding
 - Quality is **demonstrated** as a measure of your alignment with your target audience
- Testing is a discovery approach for development

Michael Jordan => knows Quality

- Has experience, but not playing
- Understands players
 - Who they are
 - What they are doing
 - Why they’re doing it (goals)
- *Congruent* with players/teams and can communicate needs/wishes to others
- Be like Mike



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WARNING: YOU SHOULD NEVER CALL TESTERS 'QUALITY ASSURANCE'

- Implies that your testers:
 - Are **responsible** for quality
 - Know your customers and users best
 - Are the ones talking to your customers
 - Define what should be built (coded) into your products & services
 - Have control over delivery and release decisions
- If these conditions are not true, who are you misleading and why?



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Final Thoughts



- "Quality" is NOT a sacred word - it's a dirty word
- Avoid the word "Quality" if you want the ability to deliver it
- Delivering Quality is a Team sport

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Thank you.

Paul Carvalho

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www.Quality-Driven.com



References

Clean Language:

- www.unconsciousagile.com/clean_language

Presentation PDF:

- www.quality-driven.com/shared/